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# General presentation





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## General presentation

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### I.01

#### **About us**

Cuatrecasas is a law firm present in 12 countries with a strong focus on Spain, Portugal and Latin America. We represent companies that are leaders in their sectors, advising them on their investments in the major markets.

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#### **Multidisciplinary team**

We have 1,000 lawyers, organized by business and industry-specific practice areas, who provide the knowledge and experience of the business law specialties applicable in each case.

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#### **Clients and experience**

We maintain close, long-standing relationships with leading companies in every sector. We are honored to have gained their trust and in-depth knowledge of their businesses. Thanks to these companies, we have acquired invaluable experience advising on the most complex aspects of every specialty area, both in recurring matters as well as in transactions.

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#### **Value**

We work with a new approach to client service, combining collective knowledge with innovation and the latest technologies to offer contemporary, efficient advice and to provide solutions to the most complex situations, creating value for the client, the team and the wider community.

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Most innovative law firm in  
Europe (outside the UK), 2018





## I.02

### Extensive presence on the Iberian Peninsula

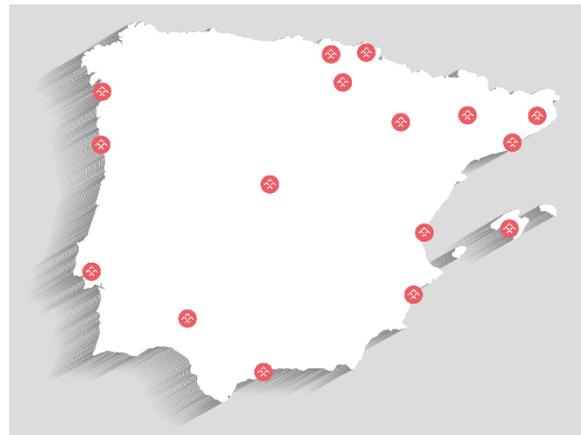
We are a law firm of reference in Spain and Portugal for providing advice to foreign companies and investors on the Iberian market, as well as some of the main companies in both countries.

#### Multidisciplinary team in 16 offices

With offices in 14 Spanish cities and in Portugal's two main cities, we have specific knowledge of the regulations and practices applicable in the different regions, offering a global service in both countries.

Our comprehensive team of over 800 lawyers in Spain and around 200 in Portugal provide ongoing advice to large multinationals, financial institutions and international funds on the Iberian Peninsula, and have extensive experience in all types of investment operations.

With 14 offices in Spain and 2 in Portugal we offer a comprehensive service on the Iberian Peninsula



#### Single-office principle

Our offices are integrated and work uniformly to offer coordinated advice when required. Our headquarters in Barcelona, Madrid and Lisbon have lawyers with extensive experience in all areas of business law.



## I.03

### Geographical capacity

We connect regions through our client-tailored model that offers the best team for each particular case, depending on the jurisdiction, specialty area and complexity required.

#### Our network

Our 16 offices on the Iberian Peninsula are coordinated with our teams in Beijing, Bogotá, Brussels, Casablanca, London, Luanda, Maputo, Mexico City, New York, São Paulo and Shanghai, thus optimizing efficiency of resources and client proximity, and benefiting from the different time zones. Our international desks (covering Latin America, Asia, France, Germanic countries and the Middle East) and over 20 country-specific groups guarantee the comprehensive approach of our legal advice from Spain and Portugal.

A global approach through the best local teams



#### Individualized coordination

We offer customized contact with clients and a comprehensive work method, regardless of whether the team that is best equipped to give the legal advice is from our offices, desks or groups, or it is necessary to cooperate with other leading law firms with which we maintain institutional relationships and work regularly.



I.04

**Services and specialty areas**

We advise on all areas of business law, applying a sectoral approach and covering all types of business. We combine maximum technical expertise with business vision to provide responsible and innovative legal advice for practical solutions.

**Specialty areas**

- > Agriculture and Food & Beverage
- > Arbitration
- > Capital Markets
- > Competition and EU Law
- > Construction
- > Corporate and Commercial
- > Corporate Compliance
- > Data Protection
- > Energy
- > Environment
- > Family Business
- > Finance
- > Financial Institutions
- > Financial Regulatory
- > Foundations and Non-profit Organizations
- > Hotels, Tourism and Leisure
- > Infrastructure and PPP
- > Insurance and Complementary Social Welfare
- > Intellectual and Industrial Property
- > Labor and Employment
- > Litigation
- > Logistics and Transport
- > Mediation
- > Mergers and Acquisitions
- > Pharmacy, Health Products and Biotechnology (Life Sciences)
- > Private Client
- > Private Equity
- > Public Law
- > Real Estate
- > Restructuring and Insolvency
- > Retail and Consumer
- > Sports
- > Tax
- > Technology, Media and Telecommunications (TMT)
- > Town Planning
- > White Collar Crime

Market leader in the main areas of law





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## **Long-standing relationships**

Our vocation is to accompany our clients with responsible, transparent and sustainable legal advice that facilitates their business goals. The proximity and close cooperation with our clients improves our consultancy and enriches us as people.

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## **Knowledge, innovation and efficiency**

We have a Knowledge and Innovation Group made up of a multidisciplinary team of academics, lawyers and technologists specializing in research and development. This enables us to manage our resources and collective knowledge more efficiently; promote ongoing improvement of our internal processes; and guarantee the provision of efficient, innovative and top-quality advice to our clients.

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## **Legal updates**

We provide our clients with access to all our resources and collective knowledge. In addition to training sessions and several technical committees, we organize over 200 information sessions on legal developments each year. We also send clients customized newsletters and publications based on their preferences.



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**[www.cuatrecasas.com](http://www.cuatrecasas.com)**

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## **Spain and Portugal**

Alicante, Barcelona, Bilbao, Girona, Lisbon, Lleida, Madrid, Málaga, Palma de Mallorca, Porto, San Sebastián, Seville, Valencia, Vigo, Vitoria, Zaragoza

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## **International**

Beijing, Bogotá\*, Brussels, Casablanca\*, London, Luanda\*, Maputo\*, Mexico City, New York, São Paulo, Shanghai

*\*in association with the respective local law firm*